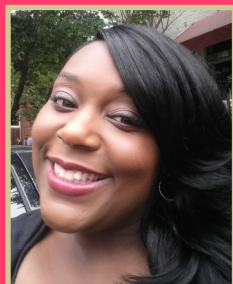




The Soaring Sensations

AUGUST NEWSLETTER WITH JULY RESULTS

QUEEN OF WHOLESALE



Shelita Carter

PROUD REDS



Kiresten
Branch
DIQ



Shelita
Carter



SOAR July Achievers



Shelita Carter



TaNeya Davis



Jameel Branch



Jo Daye



Priscilla Shirer



Doris Green



Sonja Bennett-Bellamy



Quarter 1 On-Target Stars



Name

Whsl + TB*

Sapphire

Ruby

Diamond

Emerald

Pearl

David Bennett

\$602.00

\$1,198.00

\$1,798.00

\$2,398.00

\$2,998.00

\$4,198.00

Emelia Cowans

\$600.80

\$1,199.20

\$1,799.20

\$2,399.20

\$2,999.20

\$4,199.20

Sonja Bennett-Bellamy

\$600.50

\$1,199.50

\$1,799.50

\$2,399.50

\$2,999.50

\$4,199.50

Gwendolyn Jammeh

\$600.40

\$1,199.60

\$1,799.60

\$2,399.60

\$2,999.60

\$4,199.60

Carmen Blakney-Bennett

\$600.05

\$1,199.95

\$1,799.95

\$2,399.95

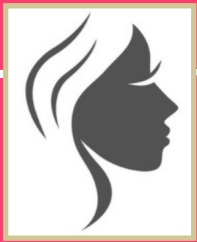
\$2,999.95

\$4,199.95



Shooting for the Stars!

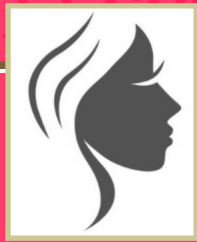
TOP IN SALES
COMPANY COURT OF SALES



TaNeya Davis

CONSULTANT

TaNeya Davis
Jameel Branch
Jo Daye
Doris Green
Priscilla Shirer
Shelita Carter
Janet Knox
Sharon Robinson
Kia Carter
Anthony Harrington



Jameel Branch



Jo Daye

YTD RETAIL

\$1,532.00
\$1,531.00
\$1,531.00
\$1,527.00
\$1,527.00
\$1,204.00
\$469.00
\$464.00
\$464.00
\$458.00

National
COURT OF SALES



NATIONAL

\$40,000 rs/ \$20,000 whsl

AREA

\$20,000 rs/ \$10,000 whsl

UNIT

\$10,000 rs/ \$5,000 whsl

Positions open in the Unit Court of Sharing!

Work your business full circle and
share at your appointments -
you never know who has been looking for this
incredible opportunity!



EXPECT THE EXCEPTIONAL

Take your look to unstoppable levels! Our NEW Waterproof Eyeliners and Lip Liners can take your look from work to play and last all day! Available in even more shades than before, these versatile liners will last through sweat and swim to keep you looking flawless no matter what your day throws at you!

Details

National
COURT OF SHARING



NATIONAL

24 Team Members

AREA

12 Team Members

UNIT

6 Team Members

Celebrating You!

BIRTHDAYS

CONSULTANT

DATE

Zhanae Chandler	3 September
David Clark	4 September
Tiffany Arledge	6 September
Emily Poole	7 September
Terri Abraham	10 September
Anne Edgerton	12 September
Gwendolyn Jammeh	14 September
Tonya Penny	14 September
Brenda Howard	16 September
Von Weston	17 September
Sonja Bennett-Bellamy	22 September
Cynthia Bowman	22 September
Derrick Jones	24 September
Johneisha Stevenson	30 September





MK ANNIVERSARIES


CONSULTANT

YEARS

Miranda Benjamin	3
Tiffany King	1
Benjamin Abraham	1
Terri Abraham	1
LaVina Brown	1
Tracy Thomas	1
Peppie Davis	1
Antoinette Daye	1
Nicole Shields	1
Shondra Abraham	1

LOOK WHO INVESTED

 Shelita Carter	\$ 602.00	Sharon Robinson	\$ 232.00	Deirdre Hinton	\$ 225.00
 TaNeya Davis	\$ 600.50	Leslie Greene	\$ 229.00	Shanay Ireland	\$ 225.00
 Jameel Branch	\$ 600.00	Anthony Harrington	\$ 229.00	Pamela Lawrence	\$ 225.00
 Jo Daye	\$ 600.00	Joslyn DiPasalegne	\$ 227.00	Tiffany Mathews	\$ 225.00
 Doris Green	\$ 600.00	Wanda Pettiford	\$ 227.00	Raven Walker	\$ 225.00
 Priscilla Shirer	\$ 600.00	Kiresten Branch	\$ 226.00	Carolyn Livingston	\$ 119.00
Janet Knox	\$ 234.50	Tiffany Davis	\$ 225.00	Parmelia Rainey	\$ 33.00
Kia Carter	\$ 232.00	Vernette Fulton	\$ 225.00	 Sonja Bennett-Bellamy	\$ 600.50

 ON-TARGET for Year Long Consistency

LOVE CHECKS

Kiresten Branch 9% \$ 384.98
Shelita Carter 9% \$ 81.99

Deirdre Hinton 4% \$ 9.00
Sonja Bennett-Bellamy 13% \$ 153.08

Does not include Unit Commissions and Bonuses



Steppin' Up The Ladder



SENIOR CONSULTANT

1-2 Active Team Members
4% Commissions
Earn \$50 Team Building Bonuses

Shenita Baldwin
Leslie Greene
Deirdre Hinton
Michele James
Darrow Riley



STAR TEAM BUILDER

3-4 Active Team Members
4, 6 or 8% Commissions
50% Discount on Red Jacket
\$50 Team Building Bonuses



TEAM LEADER/ ELITE TEAM LEADER/DIQ

5+ Active Team Members
9 or 13% Commissions
\$50 Team Building Bonuses
Earn use of Career Car/ Cash Compensation
5% Second -Tier Team Commission (Elite/DIQ)



Kiresten Branch DIQ
Shelita Carter

DIRECTOR

4, 9, or 13% Personal Commissions
9, 13 or 23% Unit Commissions
\$100 Team Building Bonuses
Unit Bonuses
Earn use of Career Car/
Cash Compensation



Sonja Bennett-Bellamy

IT'S HERE!

NEW AND IMPROVED



Mary Kay® Oil-Free Eye Makeup Remover

Available to Order!

NEW AND IMPROVED

THE BEST JUST GOT BETTER! Our award-winning Oil-Free Eye Makeup Remover just got a makeover. This new and improved formula has a new blend of cleansing agents that raise the bar in eye makeup removal. Plus it features a bottle and cap made from Post-Consumer Recycled (PCR) materials, reflecting our commitment to sustainable packaging.

And, of course, it still has all the other amazing attributes of our original formula that you know and love!

Check out the THREE videos!

Watch

Shoot for the **moon**.
Even if you miss,
you'll land
among the **Stars!**

~ Norman Vincent Peale



Holiday
PCP

The Holiday PCP is now open for enrollment! While the summer heat may be in full swing, it's never too early to prepare for the holiday season that will be here before you know it.

Enroll July 19 - Aug. 17, 2023.
Mails Sept. 2, 2023. Arrives in 7 to 10 business days.
Only 90¢ per name.

Enroll



WELCOME
NEW
CONSULTANT

Amber Greene

Sponsored by Leslie Greene

A BEAUTY BRIEFING WITH *Sonja*

Welcome to Abundant August! This is our time to reach above and beyond and to truly dig into the depth of our dreams - to Share- Observe - Activate - Reach and SOAR into something more!

Here are a few ways to sharpen your focus:

Share - Share your why's with everyone! Even to those who have been in your circle a while. Let them know why you're excited about your business now and find at least one new person every month to share the opportunity. Mary Kay Ash believed this is the greatest opportunity, in her honor, how many interview and sharing opportunities will you find this year?

Observe - If you're a seasoned consultant, reflect on what has been working for your business and what areas you would like to see change. If you're new to Mary Kay, ask around and observe what works for others.

Activate - You have been gifted with talents that are uniquely yours. Take action steps towards attainable goals to activate your ideas. What systems can you put in place today that will make an impact on your business tomorrow?

Reach - Reach out to me! Together we can find systems that work for you. Let's connect!

We are only limited by our imaginations and what we believe we can achieve. I believe together we are soaring to great heights this year!

Love & Belief,

Sonja

MIRACLE SET MAKEOVER



Our world famous Miracle Set is getting a makeover! Our brand new formula continues to include our patented TimeWise 3D Complex, as well as a new convenient presentation!

The NEW Miracle Set features:

- Visible results in as few as 2 weeks
- An extra application of the TimeWise 3D Complex
- A single moisturizer for both day and night
- Daytime-specific ingredient to help skin's moisture barrier
- Nighttime-specific ingredient known to help calm & soothe
- The SPF 30 your skin needs
- And the visual improvement of multiple signs of aging that you have come to love and expect from TimeWise products

Details

Back To School

SHOPPING LIST

Enjoy \$10 FREE when your order is over \$100!

☐ PENCILS

Lip, Eye, or Brow



BUY 2,
GET 1
Free



ALL
FRAGRANCE
ITEMS FOR MEN
AND WOMEN

☐ ERASERS

Foundations, Concealers,
Age-Fighting and Repair items.



20% off

☐ PAINTS

Cheek and Eye Color



BUY 1,
GET 2ND
1/2 off



30%
off

☐ CRAYONS

All Lip Color



BUY 1,
GET 2ND
1/2 off



SATIN HANDS
PAMPERING SET



20%
off

☐ BACKPACKS & CARRYING CASES

Buy everything you need to fill it and
receive the compact at 20% off.



20% off

NOW THRU AUGUST 31

Back to School Bonus!

Totally Flexible. Totally Fun!

- ☆ *Help women look & feel amazing!*
- ☆ *Make your own schedule as you work as much or as little as you'd like*
- ☆ *Earn 50% profit on everything you sell!*
- ☆ *Sell products you can believe in, made with the highest quality ingredients*
- ☆ *Work with a company started by a woman made for women*
- ☆ *Take advantage of educational and personal growth opportunities*



The Soaring Sensations



Sonja Bennett-Bellamy

4508 Kenning Park Drive

Raleigh, NC 27616

803-347-1922

www.sonjabennettbellamy.com

important dates

Aug 9 - Fall PCP mailing begins

Aug 10 - Fall PCP early ordering begins

Aug 15 - Fall ordering open for all

Aug 17 - Holiday PCP enrollment ends

Aug 30 - Last day to place telephone orders

Aug 31 - Last day to place on-line orders

Sep 2 - Holiday PCP mailing begins

Sep 4 - Labor Day

Sep 10 - Holiday PCP early ordering begins

Sep 13 - Mary Kay 60th Anniversary

Sep 15 - Holiday ordering open for all

Sep 29 - Last day to place telephone orders

Sep 30 - Last day to place on-line orders



When you order \$600+ whsl in
AUGUST, you will receive this cute

MK-BRANDED WAX STAMP KIT
from the *Soar Like Never Before* Collection.



Earn the Year Long Consistency Challenge
MOTHER OF PEARL FACE WATCH
when you achieve the *Soar Like Never Before*
Challenges each month,
July 2023 through June 2024.