

The Soaring Sensations

JUNE NEWSLETTER WITH MAY RESULTS



Queen of Wholesale



Willette Smith

Proud Red



Kiresten Branch

Golden Rule MAY Achievers



Willette Smith



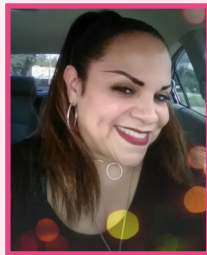
Mya Daye



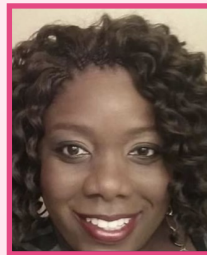
Bernita Cooper



Betty Boatwright



Vilma Cordero



Kiresten Branch



Annette Washington



Sonja Bennett-Bellamy

Quarter 4 On-Target Stars

Name

Wholesale \$ +
Team Building*

Sapphire

Ruby

Diamond

Emerald

Pearl

Sonja Bennett-Bellamy

\$1,228.00

\$ 572.00

\$1,172.00

\$1,772.00

\$2,372.00

\$3,572.00

Willette Smith

\$ 871.50

\$ 928.50

\$1,528.50

\$2,128.50

\$2,728.50

\$3,928.50

Mya Daye

\$ 860.00

\$ 940.00

\$1,540.00

\$2,140.00

\$2,740.00

\$3,940.00

Kiresten Branch

\$ 786.50

\$1,013.50

\$1,613.50

\$2,213.50

\$2,813.50

\$4,013.50

Bernita Cooper

\$ 612.25

\$1,187.75

\$1,787.75

\$2,387.75

\$2,987.75

\$4,187.75

Betty Boatwright

\$ 609.00

\$1,191.00

\$1,791.00

\$2,391.00

\$2,991.00

\$4,191.00

Vilma Cordero

\$ 606.00

\$1,194.00

\$1,794.00

\$2,394.00

\$2,994.00

\$4,194.00

Jeanette Smith

\$ 605.50

\$1,194.50

\$1,794.50

\$2,394.50

\$2,994.50

\$4,194.50

Evangelyn Caldwell

\$ 605.00

\$1,195.00

\$1,795.00

\$2,395.00

\$2,995.00

\$4,195.00

Yvette Jones

\$ 601.00

\$1,199.00

\$1,799.00

\$2,399.00

\$2,999.00

\$4,199.00

Annette Washington

\$ 600.50

\$1,199.50

\$1,799.50

\$2,399.50

\$2,999.50

\$4,199.50

Eric Bellamy Jr

\$ 600.00

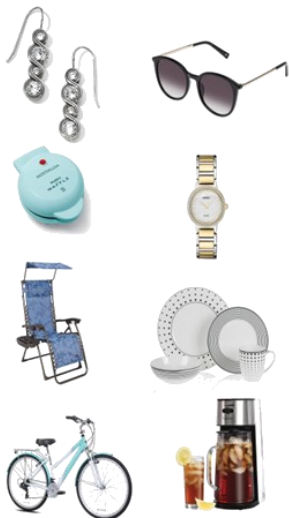
\$1,200.00

\$1,800.00

\$2,400.00

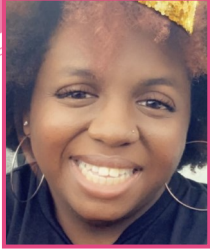
\$3,000.00

\$4,200.00



Shooting for the STARS!

Top in Sales
Company Court of Sales



Elissa Latham



Kiresten Branch



Tina Tyus-Shaw

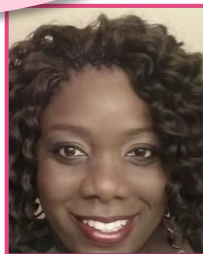
Consultant

Elissa Latham
Kiresten Branch
Tina Tyus-Shaw
Desirae Gause
Terri Abraham
Tracy Thomas
Dot Spence
Miranda Benjamin
Willette Smith
Antoinette Daye

YTD Retail

\$3,874.00
\$3,508.50
\$3,253.00
\$2,984.00
\$2,948.00
\$2,776.00
\$2,623.00
\$2,481.00
\$2,313.00
\$2,304.50

Top in Sharing
Company Court of Sharing



Kiresten Branch

Build deep and wide
for long term
success

Recruiter

Kiresten Branch
Sonja Bennett-Bellamy

New Team Members

4
20

YTD Comm

\$ 319.35
\$ 1,512.12

National Court
of Sales



National

\$40,000 rs/ \$20,000 whsl

Area

\$20,000 rs/ \$10,000 whsl

Unit

\$10,000 rs/ \$5,000 whsl

National Court of
Sharing



National

24 Team Members

Area

12 Team Members

Unit

6 Team Members



July Celebrations



Happy Birthday!

Name	Birth Date
Kristy Tate	9 July
Curtis McClardy	11 July
Nicole Shields	11 July
Ida Green	18 July
Ruby Williams	18 July
Janet Knox	21 July
Sharon Robinson	25 July

Happy Anniversary!

Name	Years
Sonja Bennett-Bellamy	26
Ivy Nance	6
Leandra Hayes-Burgess	6



Look Who Invested



Willette Smith	\$635.50	Annette Washington	\$600.50	Reuby Benson	\$226.00
Mya Daye	\$635.00	Jeanette Smith	\$375.50	Ida Green	\$225.00
Bernita Cooper	\$612.25	Eric Bellamy Jr	\$374.00	Tina Tyus-Shaw	\$80.00
Betty Boatwright	\$609.00	Shelita Carter	\$307.50	Tiffany Mathews	\$23.00
Vilma Cordero	\$606.00	Parmelia Rainey	\$241.00	Sonja Bennett-Bellamy	\$620.00
Kiresten Branch	\$600.50	Elissa Latham	\$232.00		

Love Checks



Sonja Bennett-Bellamy	13%	\$357.34	Shelita Carter	4%	\$ 9.96
(does not include unit commissions & bonuses)			Darrow Riley	4%	\$ 9.28
Kiresten Branch	13%	\$409.89			

Customer Appreciation

Why not hold a Customer Appreciation Sale to treat your customers and finish up your Seminar year- you can post it in your FB group, and send it out via text or email to highlight a different deal each day!
These are all set and ready for you to use to drum up some sales, excite your customer base, and share your favorite products! Click below for all the images!



Download Images



steppin' up the Ladder



Senior Consultant

1-2 Active Team Members
4% Commissions
Earn \$50 Team Building Bonuses

Shelita Carter
Elissa Latham
Parmelia Rainey
Darrow Riley



Star Team Builder

3-4 Active Team Members
4, 6 or 8% Commissions
50% Discount on Red Jacket
\$50 Team Building Bonuses



Team Leader/ Elite Team Leader/ DIQ

5+ Active Team Members
9 or 13% Commissions
\$50 Team Building Bonuses
Earn use of Career Car/ Cash Compensation



Kiresten Branch DIQ

Director

4, 9, or 13% Personal Commissions
9, 13 or 23% Unit Commissions
\$100 Team Building Bonuses
Unit Bonuses
Earn use of Career Car/
Cash Compensation



Sonja Bennett-Bellamy

Benefits of being a STAR

You get to choose a Star Prize!
Points can be redeemed at any time, or
saved for an even bigger prize!

★
Customers searching for a consultant
online will see you first!

★
You are more likely to have product on-
hand, and able to provide Golden Rules
Service to your customers!

★
You are treating your business as a
business, not a hobby, and are among
the top consultants in MK!

★
4-Quarter stars earn additional prize
points and a special party at Seminar!

Celebrate the Lives She has Changed

After June 16th, we enter a brand new Star Quarter- New Quarter, New Goals! Don't wait until the new Seminar year to get started, jump into the new Quarter now by setting a new star goal right away! What Star level would you like to be? What prizes are you aiming for? Have you made a goal poster? Short-term achievable goals and long-term stretch goals are both important!

- Make sure your goal is quantifiable with a deadline.
- Goal posters are important. Write it down, make it visual, and post it somewhere you can see it frequently. You can customize your own Star Goal poster on intouch.
- Launch into the new year NOW, don't wait for July! Use the last part of this month to create momentum going into next month.

Star Prizes

a note from

Sonja

Jump for JUNE!

What a tremendously exciting month in the Mary Kay year! In honor of the big 60, here are a few ideas to power finish your Golden Rules year:

Plan a \$1000 Day/week or Customer Appreciation Month. Break your goals into bite sized manageable pieces—Sixty (60) \$17 items is \$1,020! Share your goals with your customers, family and friends! You will be amazed as excitement builds and they rally to support your year end goal. Appreciation Days can easily turn into annual events your customers will look forward to year after year.

- Sell 60 items in a day/week or month
- Contact 60 customers or new prospects
- Hand out 60 business cards, Look Books, OR samples

Fill your date book with appointments in June and start building momentum to start your year off strong! Most importantly HAVE FUN crossing YOUR finish line! YOU are the sole proprietor of your destiny.

Dare to dream and dare to succeed.

One woman CAN!

I'm excited we are crossing the finish line together. The victory is not in the winning, it's in the finishing!

Love & Belief,

Sonja

Go check out our website and see all that is there for you!



Seminar is MAGICAL!

With all of the education, product knowledge, selling tips, and stories, you will be MOTIVATED!

With all of the diamonds, awards, and entertainment, you will be INSPIRED!

With all of the laughter, discussion, and new friendships, you will be CONNECTED!

Are you coming to the best party all year? Make sure you're registered—the deadline is July 1st!

Register Now



Welcome

New Consultants

Name

Ida D. Green

Annette Washington

Recruiter Name

Kiresten Branch

Kiresten Branch

SKIN CARE!

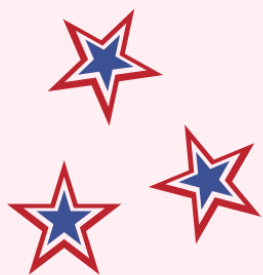
JUNE 1-30

60% OFF

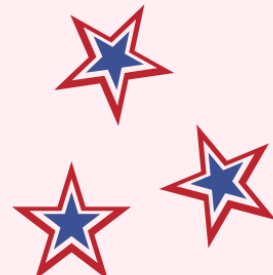
THESE SKIN CARE SETS

Get ready for the best gift ever! Enjoy an amazing 60% OFF our fabulous range of Skin Care sets. As we enter the final month of our Seminar year, this promotion couldn't have arrived at a more perfect time. It's your chance to maximize your profits by reinvesting in your store or enticing customers with a special skin care offer to boost sales.

Click here for Details



4th of July



Summer Must-Have Sale!

Buy two, get one 50% off!



FOUNDATION
PRIMER \$20



OIL MATTIFIER \$20



MAKEUP
FINISHING SPRAY \$20



TRANSLUCENT
LOOSE POWDER \$18



SILKY SETTING
POWDER \$20



EYE PRIMER \$12



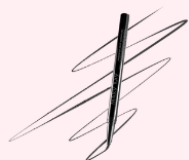
LIP GLOSS \$16



OIL-ABSORBING
TISSUES \$8



CC CREAM \$22



WATERPROOF
EYELINER PEN \$18



LIQUID
EYE SHADOW \$16



WATERPROOF
MASCARA \$16



TRAVEL ROLL-UP
BAG \$36



OIL-FREE MAKEUP REMOVER
\$18



MICELLAR WATER
\$18

Mix & Match and grab a few!

LOWEST PRICE ITEM WILL BE HALF-OFF

Summer Side Gig!

Totally Flexible, Totally Fun!

Help women look & feel amazing!

Make your own schedule as you work as much or as little as you'd like

Earn 50% profit on everything you sell!

Sell products you can believe in, made with the highest quality ingredients

Work with a company started by a woman made for women

Take advantage of educational and personal growth opportunities



important dates

Jun 15 - 4th Quarter Ends

Jun 16 - 1st Quarter Begins

Jun 18 - Father's Day

Jun 29 - Last day to place telephone orders

Jun 30 - Last day to place on-line orders

Jun 30 - Last day of Mary Kay Seminar Year

Jul 1 - New Mary Kay Seminar Begins

Jul 4 - Independence Day

Jul 22 - 25 Sapphire Seminar Dates

Jul 26 - 29 Emerald Seminar Dates

Jul 28 - Last day to place telephone orders

Jul 30 - Last day to place on-line orders

Jul 30 - Aug 2 Diamond Seminar Dates

Aug 3 - Aug 6 Ruby Seminar Dates

The Soaring Sensations Unit



Sonja Bennett-Bellamy

4508 Kenning Park Drive

Raleigh, NC 27616

803-347-1922

www.sonjabennettbellamy.com

GOLDEN
Rules



UNLEASH

YOUR

AND THEN SOME!

When you order \$600+ whsl in
JUNE , you will receive this beautiful

NECKLACE

from the *Golden Rules* Collection.

GOLDEN
Rules
Golden



Earn the Year Long Consistency Challenge

EARRINGS and BRACELET

when you achieve the Golden Rules Challenge
each month, July 2022 through June 2023.