

The Soaring Sensations

DECEMBER NEWSLETTER WITH NOVEMBER RESULTS



Proud Red



This could be
YOU



Golden Rule December Achievers



SEE YOUR FACE HERE!



Who will it be?



Who will it be?



Who will it be?



Welcome

New Consultants

Name

Darlene Gause
Derrick Jones

Recruiter Name

Desirae E. Gause
Sonja Bennett-Bellamy

Quarter 2 On-Target Stars



Name

**Wholesale \$ +
Team Building***

Sapphire

Ruby

Diamond

Emerald

Pearl

Sonja Bennett-Bellamy

\$1,446.00

\$ 354.00

\$ 954.00

\$1,554.00

\$2,154.00

\$3,354.00

Antoinette Daye

\$ 880.00

\$ 920.00

\$1,520.00

\$2,120.00

\$2,720.00

\$3,920.00

Terri Abraham

\$ 603.00

\$1,197.00

\$1,797.00

\$2,397.00

\$2,997.00

\$4,197.00

Dot Spence

\$ 603.00

\$1,197.00

\$1,797.00

\$2,397.00

\$2,997.00

\$4,197.00

Tina Tyus-Shaw

\$ 603.00

\$1,197.00

\$1,797.00

\$2,397.00

\$2,997.00

\$4,197.00

Tracy Thomas

\$ 600.00

\$1,200.00

\$1,800.00

\$2,400.00

\$3,000.00

\$4,200.00



Shooting for the STARS!

Top in Sales
Company Court of Sales



Terri Abraham



Tina Tyus-Shaw



Dot Spence

Consultant

Terri Abraham
Tina Tyus-Shaw
Dot Spence
Antoinette Daye
Tracy Thomas
Miranda Benjamin
Elissa Latham
Desirae Gause
Ashley Pfeffer
Kiresten Branch

YTD Retail

\$2,948.00
\$2,643.00
\$2,623.00
\$2,304.50
\$2,226.00
\$1,979.00
\$1,906.00
\$1,444.00
\$1,423.00
\$1,400.50

We are looking for women to be in the
Unit Court of Sharing!

Share our amazing Career Opportunity with
everyone at your appointments!

National Court of Sales



National
\$40,000 rs/ \$20,000 whsl

Area
\$20,000 rs/ \$10,000 whsl

Unit
\$10,000 rs/ \$5,000 whsl

National Court of Sharing



National
24 Team Members

Area
12 Team Members

Unit
6 Team Members

Holiday Delivery

Make sure your customers' gifts are on Santa's Sleigh! Plan and prepare to have gifts on hand for your customers.

Don't forget: The LAST day to order to receive your shipment before Christmas is SATURDAY, DEC. 10th!

Don't delay!

MAKE SURE YOUR GIFTS ARE ON
SANTA'S SLEIGH!



HOLIDAY DELIVERY DEADLINE:

December 10th

Pink
Peach

January Celebrations

Happy Birthday!

Name	Date
Raven Walker	3
Johnice Harris	8
Darrow Riley	10
Elizabeth Hawkins	21
Tarra Rogers	22
Rene Baker	24
Tracy Thomas	27
Darlene Gause	31

Happy Anniversary!

Name	Years
Holly Hamlin	2
Omora Parker	1
Raheem Poole	1
Tarra Rogers	1
Exeria Tharrington	1
Pamela Stevenson	1

Look Who Invested

Darrow Riley	\$331.00
Desirae Gause	\$247.00
Joslyn DiPasalegne	\$238.60
Darlene Gause	\$225.00
Sharon Robinson	\$178.00
Sonja Bennett-Bellamy	\$244.50

Love Checks

Elissa Latham	4%	\$ 9.88
Desirae Gause	4%	\$ 9.00

December Customer Special



This is a great way to have your customers try new products.

Happy December! I know we have a lot of shopping to do this month, so I'm offering you a special deal! When you order at least \$50, you get to choose a bonus product at half off! This month, some of my faves are:

- Naturally Nourishing Oil - this facial oil moisturizes your dry winter skin in the best possible way!
- TW Repair Volu-Fill Deep Wrinkle Filler - not just a filler! Over time, wrinkles relax and smooth out!
- MK Two-in-One Body Wash & Shave, and MK Hydrating Lotion - a perfect pair to keep skin hydrated!

Download

The most important mile in our business walk is the "extra mile," the one called service. It sometimes takes the time we don't think we have. But we always do. It sometimes means going out of our way. But helping someone else along the way, helps us on our journey to the top. (A Dream Come True)



steppin' up the Ladder



Senior Consultant

1-2 Active Team Members
4% Commissions
Earn \$50 Team Building Bonuses

Kiresten Branch
Desirae Gause
Deirdre Hinton
Elissa Latham
Darrow Riley



Star Team Builder

3-4 Active Team Members
4, 6 or 8% Commissions
50% Discount on Red Jacket
\$50 Team Building Bonuses



Team Leader/ Elite Team Leader/ DIQ

5+ Active Team Members
9 or 13% Commissions
\$50 Team Building Bonuses
Earn use of Career Car/ Cash Compensation



Director

9 or 13% Unit Commissions
9, 13 or 23% Personal Commissions
\$100 Team Building Bonuses
Unit Bonuses
Earn use of Career Car/
Cash Compensation



Sonja Bennett-Bellamy

New Year, New You Booking Idea



New Year's is almost here! Don't forget to book "New Year, New You" appointments in January!

This is a great time to refresh your look, take better care of your skin, or just winterize and focus on moisture. You can use this handy image below to post in your FB Groups, text or email! Offer great customer service and reach out to help!

Click each image to download, there is a coupon and non-coupon version.

a note from

Sonja

Welcome to December! What a magical time of year to take stock of your accomplishments and to CELEBRATE BEAUTY.

As you are making lists and checking them twice, remember your very own store is the perfect place to shop for stocking stuffers, hostess gifts, teachers, nurses, admin—anyone who has helped you throughout the year—and last minute surprise guests! When you shop from your store you are supporting your goals as well as advertising your business.

Spend time with family and friends enjoying those traditions that are meaningful to you. Take some time this month to spend with your business too—organizing and planning for the new year. Take a look at your January calendar. What are your business goals leading into the last half of the seminar year? Make a plan and put the actions in place so you can step into a fresh new year with confidence and vigor!

May your new year be filled with excitement, wonder and joy! I am looking forward to working with you next year and beyond.

By trying to live Christmas 12 months a year, we CAN make this world a better place to live—for others and for ourselves. -Mary Kay Ash

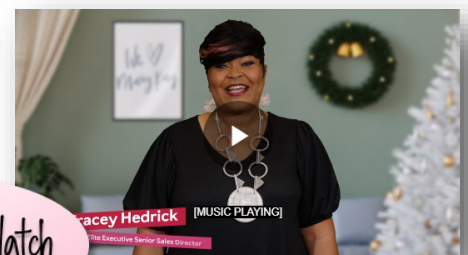
Love & Belief,

Sonja

Go check out our website and see all that is there for you!

Make the most out of this Magical Month

December can be a tricky month as Holiday plans gets busier! Watch Independent Elite Executive Senior Sales Director Tracey Hedrick share her strategy for the Holiday season specific to the month of December and closing out the year with strong sales and strong team.



Click here to Watch

The **MEANING**
of life is to
find your gift.

The **PURPOSE** of
life is to *give it away.*

- Pablo Picasso

Spring PCP Enrollment



Spring PCP enrollment deadline is January 17. Give your business a boost. See your sales increase when you enroll your customers. Plus, you have the privilege of ordering spring products before everyone else.

Enroll Now

January 17- Deadline



\$5,000 Christmas Challenge



Set 1



The Gift of
Beautiful Skin
\$60

1. _____
2. _____
3. _____
4. _____
5. _____

Set 2



Miracle Set
3D
\$120

1. _____
2. _____
3. _____
4. _____
5. _____

Set 3



Clear Proof
Acne System
\$50

1. _____
2. _____
3. _____
4. _____
5. _____

Set 4



Satin Set
\$58

1. _____
2. _____
3. _____
4. _____
5. _____

Set 5



MK Men
Skincare
\$80

1. _____
2. _____
3. _____
4. _____
5. _____

Set 6



Marvelous
Mascara Set
\$34

1. _____
2. _____
3. _____
4. _____
5. _____

Set 7



Luscious Lips
(Lipstick,
liner, & gloss)
\$46

1. _____
2. _____
3. _____
4. _____
5. _____

Set 8



Fragrance for
Women & Men
Starting at
\$36

1. _____
2. _____
3. _____
4. _____
5. _____

Set 9



The Perfect
Pair
\$24

1. _____
2. _____
3. _____
4. _____
5. _____

Set 10



Mix & Mask
\$49

1. _____
2. _____
3. _____
4. _____
5. _____

Set 11



Eye Petals
\$40

1. _____
2. _____
3. _____
4. _____
5. _____

Set 12



MK Brush
Collection
\$56

1. _____
2. _____
3. _____
4. _____
5. _____

Set 13



Hello Clean
\$32

1. _____
2. _____
3. _____
4. _____
5. _____

Set 14



Perfect Palette
(Filled)
\$74

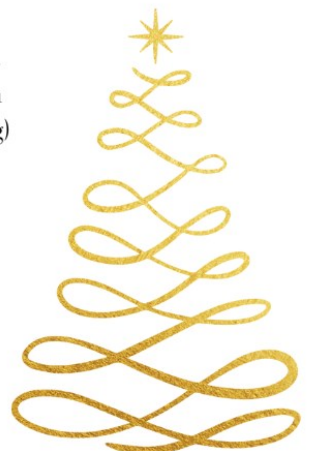
1. _____
2. _____
3. _____
4. _____
5. _____

Set 15



12 Days of Christmas
(12 individual gifts in
the Travel Roll-up Bag)
\$199 - \$299

1. _____
2. _____
3. _____
4. _____
5. _____





Goal Setting



"DON'T LIMIT YOURSELF. MANY PEOPLE LIMIT THEMSELVES TO WHAT THEY THINK THEY CAN DO. YOU CAN GO AS FAR AS YOUR MIND LETS YOU. WHAT YOU BELIEVE. REMEMBER, YOU CAN ACHIEVE."

- MARY KAY ASH.

Why Set Goals?

- When goals are set, things happen!
- Goals make you feel good about yourself and provide attitude adjustments.
- Goals establish self-discipline, motivation, good habits and patterns to follow.
- Goals give you direction and purpose, and take you where you want to go.
- A goal will stop others from controlling your life.

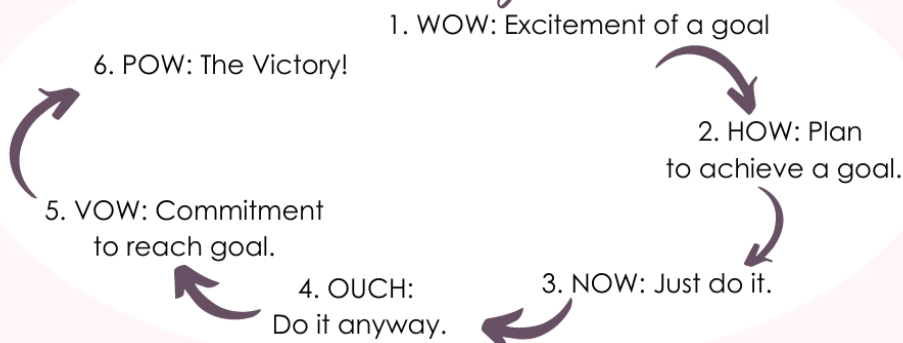
Setting a goal:

1. Decide exactly what you want - be very specific.
2. Aim high - you should have "butterflies." Stretch your limits.
3. Create visuals. The subconscious mind accepts all information as fact & cannot distinguish between what is real and what is imagined & believed.
4. Involve family members. Find out what's in it for them.
5. Pick someone to emulate.
6. Define where you are and where you need to be.
7. Determine what you are capable of in a day, a week, a month & year.
8. Write your goals in detail & talk about them with appropriate people.
9. Focus on your goal daily. If a goal is not focused on for three days, it's as if it never existed.
10. See goals as if they had already happened.
11. Keep your FOCUS. (Follow One Course Until Successful.)
12. Quitting is not an option.
13. Set another goal immediately upon reaching a goal.

Goals Can Be Negative if:

1. They are too big.
2. They are out of your sphere of interest.
3. You believe luck is necessary to achieve it.
4. You set your goal by comparing yourself with others' accomplishments.
5. You are doing it for someone else.

The Goal Cycle:



Reasons Most People Do Not Set Goals:

1. They are not sold on the benefits.
2. They feel it's safer not to.
3. They fear commitment, failure or success.
4. They have a poor attitude or focus.
5. They don't want to work.

important dates

Dec 15 - Quarter 2 Star Contest Ends
Dec 16 - Quarter 3 Star Contest Begins
Dec 16 - Spring PCP Enrollment Begins
Dec 25 - Merry Christmas
Dec 29 - Last day to place telephone orders
Dec 31 - Last day to place online orders
Jan 1 - New Year's Day - Postal Holiday
Jan 17 - Spring PCP Enrollment Ends
Jan 30 - Last day to place telephone orders for January
Jan 31 - Last day to place on-line orders

The Soaring Sensations Unit



Sonja Bennett-Bellamy

4508 Kenning Park Drive
Raleigh, NC 27616
803-347-1922
www.sonjabennettbellamy.com

GOLDEN
Rules

CELEBRATE BEAUTY.



When you order \$600+ whsl in
December, you will receive this beautiful
BRACELET
from the *Golden Rules* Collection.

GOLDEN
Rules
Golden



Earn the Year Long Consistency Challenge
EARRINGS and BRACELET
when you achieve the Golden Rules Challenge
each month, July 2022 through June 2023.