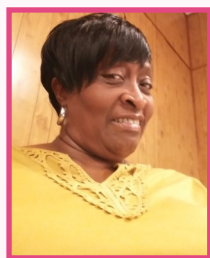


The Soaring Sensations

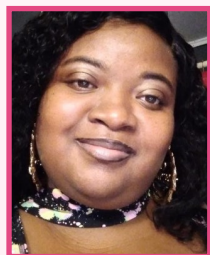
MARCH NEWSLETTER WITH FEBRUARY RESULTS



Proud Reds



Darrow Riley
STB



Julia Rickenbacker
STB



Powered By Pink MARCH Jewelry



See Your Face Here

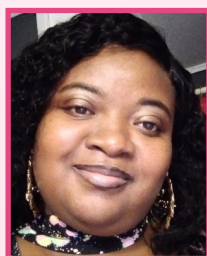


See Your Face Here



See Your Face Here

Queen of Wholesale



Julia Rickenbacker

Silver Medal



Sonja Bennett-Bellamy

*** Quarter 3 On-Target Stars ***

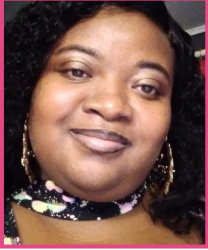


Name	Wholesale \$ + Team Building*	Sapphire	Ruby	Diamond	Emerald	Pearl
Julia Rickenbacker	\$ 1,052.00	\$ 748.00	\$1,348.00	\$1,948.00	\$2,548.00	\$3,748.00
Yvette Jones	\$ 603.00	\$1,197.00	\$1,797.00	\$2,397.00	\$2,997.00	\$4,197.00
Sonja Bennett-Bellamy	\$ 600.00	\$1,200.00	\$1,800.00	\$2,400.00	\$3,000.00	\$4,200.00

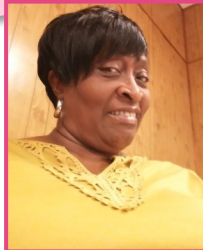
The important thing to remember is that we live in a negative world, and there will always be those who tell you it can't be done. Remember our meager beginning? I was told by everyone it couldn't be done, but I didn't listen. Aren't you glad I didn't? Thousands of women around the world today are basking in the glory of Mary Kay Cosmetics. ~ Mary Kay Ash

Shooting for the STARS!

Top in Sales Company Court of Sales



Julia Rickenbacker



Darrow Riley



Benjamin Abraham

Consultant

Julia Rickenbacker
Darrow Riley
Benjamin Abraham
Sharon Robinson
Joslyn DiPasalegne
Terri Abraham
Ivy Nance
Erica Simmons
Shondra Abraham
Miranda Benjamin

YTD Retail

\$10,312.00
\$3,631.00
\$3,045.00
\$2,451.00
\$2,447.00
\$2,291.00
\$1,939.00
\$1,933.00
\$1,910.00
\$1,907.00

Top in Sharing Company Court of Sharing



Darrow Riley

Build deep and wide
for long term
success

Recruiter

Darrow Riley
Shelita Carter
Kiresten Branch
Sonja Bennett-Bellamy

New Team Members

1
1
1
5

YTD Comm

\$ 54.23
\$ 25.40
\$ 24.26
\$301.37

National Court of Sales



National

\$40,000 rs/ \$20,000 whsl

Area

\$20,000 rs/ \$10,000 whsl

Unit

\$10,000 rs/ \$5,000 whsl

National Court of Sharing



National

24 Team Members

Area

12 Team Members

Unit

6 Team Members



April Celebrations



Happy Birthday!

Name	Birth Date
Joslyn DiPasalegne	2 April
Raheem Poole	5 April
Shanay Ireland	8 April
Denea Bryant	15 April
Kelly Williams	15 April
Ivy Nance	30 April

Happy Anniversary!

Name	Years
Cynthia Holloway	1
Kiresten Branch	1
Elissa Latham	1
Ernestine Haigler	1
Carmen Blakney-Bennett	1
Glory Gilbert	1
Kelly Williams	1
Bertha Berry	1
Bernard Johnson	1
Sherrod Knox	1

Look Who Invested

Julia Rickenbacker	\$452.00
Yvette Jones	\$370.00
Elissa Latham	\$259.00
Joslyn DiPasalegne	\$225.00
Reuby Benson	\$183.50
Shelita Carter	\$150.00

Love Checks

Darrow Riley	4%	\$ 28.44
Shelita Carter	4%	\$ 7.34
Kiresten Branch	4%	\$ 6.00

Spring Cleaning Bundle



Swipe up this Spring Cleaning Bundle before it's gone. Receive a FREE* pack of five reusable limited-edition* Mary Kay® Makeup Remover Rounds with a washable mesh bag when you purchase this limited-edition* bundle that includes two bottles of Mary Kay® Micellar Water.

Order Now



steppin' up the Ladder



Senior

Consultant

1-2 Active Team Members
 4% Commissions
 Earn \$50 Team Building Bonuses

Kiresten Branch
 Shelita Carter



Star

Team Builder

3-4 Active Team Members
 4, 6 or 8% Commissions
 50% Discount on Red Jacket
 \$50 Team Building Bonuses

Julia Rickenbacker
 Darrow Riley



Team Leader/ Elite Team Leader/ DIQ

5+ Active Team Members
 9 or 13% Commissions
 \$50 Team Building Bonuses
 Earn use of Career Car/ Cash Compensation



Director

9 or 13% Unit Commissions
 9, 13 or 23% Personal Commissions
 \$100 Team Building Bonuses
 Unit Bonuses
 Earn use of Career Car/
 Cash Compensation



Sonja Bennett-Bellamy



March

is

Double Credit Month!

No luck needed!

Earn double credit toward the Seminar Awards
2022 Queens' Courts of Personal Sales!

Sales Directors and Beauty Consultants can earn
\$1 in Seminar double credit for each \$1 in
personal retail sales on orders received and
accepted by the Company March 1-31, 2022.

Focus on building sales from March 1-31

a note from

Sonja

It's MARCH MADNESS!

We are truly in a pivotal time in our businesses - The FINAL FOUR months of the Mary Kay year. In Mary Kay we know that setting goals, planning, and taking action steps is the best way to turn dreams into reality. Play all out, Finish 3rd Quarter strong and keep Goaling into 4th!

Here are some tips for goal setting:

M – Make a decision –

Decide specific goals and rewards you are working towards.

A – Accountability –

Share your goals with someone that believes in your dream.

R – Reach up –

Look for success strategies and ideas from leaders.

C – Challenge yourself –

What is one thing you can do TODAY to jump start your goal?

H – Hop to it –

Put your plan into action.

Stay focused this month by attending meetings and working with intentionality and a decided mind.

Luck is having the wisdom to recognize the **Opportunity** to turn **CHANCE** into **SUCCESS**

March Forth and **CREATE** your own **LUCK**!

With Love and Belief,

Sonja

Bright Ideas - Silky Setting Powder

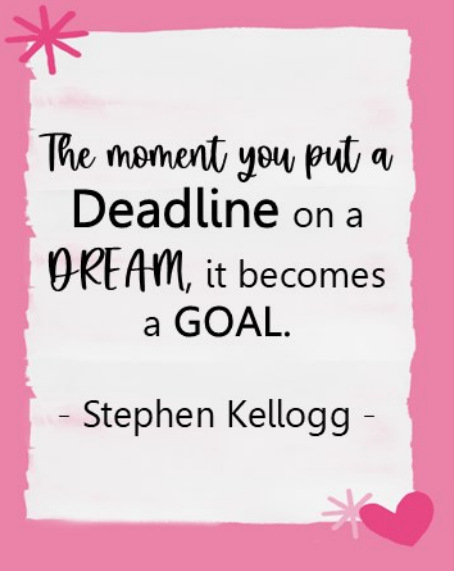


MARY KAY
**BRIGHT
IDEAS**

Tips on how to share the New Silky Setting Powder with your customers and application tips from our very own product specialist.



Click here to
WATCH



Welcome

New
Consultants

Name

JonMarc Sutton

Eric Bellamy

Evangelyn Caldwell

Johnice Harris

Breonna Johnson

Raven B. Walker

Recruiter Name

Emily T. Poole

Sonja A. Bennett-Bellamy

Sonja A. Bennett-Bellamy

Sonja A. Bennett-Bellamy

Sonja A. Bennett-Bellamy

Sonja A. Bennett-Bellamy

Host a party

PICK A PRIZE



There are 6 virtual 4-Leaf Clovers, each containing a FREE gift! Comment below with your clover number and preferred party date. I will private message you to reveal your special gift! See below what you can earn at your party.



Adults ages 18+ who do not currently have an Independent Beauty Consultant. Prizes will be awarded at your party.

WANT TO GET LUCKY WITH Mary Kay Madness IN MARCH?

L
U
C
K
Y

LISTEN TO THE MK BUSINESS INFO
ON VIDEO, LIVE, OR
RECORDED CALL

\$10 MARY KAY

AT LEAST 2 GUESTS SCHEDULED
THEIR OWN MAKEOVER OR PARTY

\$10 MARY KAY

CATALOGUE SALES OF \$100 OR
AT-PARTY SALES OF \$200+

\$10 MARY KAY

KEEP ORIGINAL APPT AND GIVE
ME YOUR GUEST LIST

\$10 MARY KAY

YOU +3 FRIENDS OVER 18 YEARS
OLD AT YOUR APPT

\$10 MARY KAY

Totally **FLEXIBLE.**
TOTALLY *Fun!*

MARY KAY

1 *your life*

- At the heart of every Mary Kay opportunity are **fun, freedom and flexibility.**
- You can **balance** the important things in your life and put them first while still running your own successful Mary Kay business.
- You choose how much time to put in and how involved you want to be.
- You can **earn up to 50% profit*** on everything you sell at suggested retail.

- **Flexible** opportunity that works for you.
- **Make a little extra money** on the side while working your business as much or as little as you want.

2 *be who you want to be*

HELPS YOU

- Mary Kay Independent Beauty Consultants care about one another, their customers and **helping other women.**
- Nothing beats the **encouragement and empowerment you receive** from other women like you.
- Mary Kay offers opportunities for **education and personal development** that can help you build your sales skills.



3 *you can believe in*

LETS YOU SELL PRODUCTS

- Mary Kay® products are made with the **highest quality ingredients** and are extensively researched. Hundreds of thousands of product tests are conducted each year.
- Finding products that deliver real results and are **right for you and for your customers.**

4 *of Mary Kay*

THE HEART

- **Started by a woman for women.**

- For more than 58 years, Mary Kay has been **empowering women** to be their own bosses, to be self-starters and to be who they truly want to be.
- Core value of faith first, family second, career third.
- Mary Kay Inc. and the *Mary Kay Ash Foundation*™ have donated **\$57 million** to help end domestic violence.
- The *Mary Kay Ash Foundation*™ has donated **\$27 million** in grants to cancer research.



IS THIS OPPORTUNITY *for you?*

- ☐ **A** means **Absolutely!** I am interested, *and with your help, I'm willing to try.*
- ☐ **B** means **Book Me** for a second appointment. *I have questions, and I would love to talk more.*
- ☐ **C** means **Could Be** for me down the road. *Until then, I would love to be your customer.*

*The 50% gross profit calculation is based on a minimum \$225 wholesale Section 1 product order.

THE CHOICE is yours!

THE MARY KAY OPPORTUNITY IS all about flexibility.

It fits your life, so you can balance the important things in your life and put them first while still running a successful Mary Kay business. Even **HOW** you start your Mary Kay business is flexible. Whether you decide to go all in with the *Mary Kay® Starter Kit*[†] or start your business digitally with the *Mary Kay® eStart*[†], you can **earn up to 50% profit* on the *Mary Kay®* products you sell** at suggested retail. And know, you are in business for yourself, but never by yourself! Mary Kay continually develops resources to help you along the way.



MARY KAY® starter kit, [†]\$130

Perfect for connecting with your first hostesses and customers, this Starter Kit[†] (an over \$400** value) includes **retail-sized products, business resources, tips and selling techniques** designed to help increase your confidence and empower your sales. There's even a gorgeous bag for you to carry it all in!

NEW BEAUTY CONSULTANT sample pack, \$45

The New Beauty Consultant Sample Pack is a strong way to maximize how you start your Mary Kay business. It includes enough *Mary Kay®* product samples for **30 faces** (a \$100** value) as well as literature that's both educational and inspirational.

Only available to purchase as an optional add-on to either the *Mary Kay® eStart*[†] or the *Mary Kay® Starter Kit*[†] while completing your online Independent Beauty Consultant Agreement.



AN OPTIONAL add-on

For either the *Mary Kay® eStart*[†] or the Starter Kit[†], this powerful sample pack is **ONLY AVAILABLE while choosing your startup options.**

MARY KAY

The New Beauty Consultant Sample Pack is only available for purchase with the purchase of either the *Mary Kay® eStart* or *Mary Kay® Starter Kit* option. Price is as shown plus applicable tax. Offer cannot be combined with any other discounts or promotions including, but not limited to, the Bring Your Besties Starter Kit Discount (this only applies to new Independent Beauty Consultants that submitted an Independent Beauty Consultant Agreement until December 31, 2021). Mary Kay Inc. reserves the right to extend, modify, eliminate or reduce this offer at any time.

*The 50% gross profit calculation is based on a minimum \$225 wholesale Section 1 product order.

†Prices are as shown plus applicable sales tax. *Mary Kay® eStart* offer cannot be combined with any other discounts or promotions including, but not limited to, Bring Your Besties Starter Kit Discount (this only applies to new Independent Beauty Consultants that submitted an Independent Beauty Consultant Agreement until December 31, 2021). Mary Kay Inc. reserves the right to extend, modify, eliminate or reduce this offer at any time. In addition to the terms, conditions, rights and/or restrictions set forth in the Independent Beauty Consultant Agreement with Mary Kay Inc. ("Mary Kay"), your use of and access to all products and services contained in the *Mary Kay® Starter Kit* and *Mary Kay® eStart* are subject to the following terms: The *Mary Kay® Starter Kit* and *Mary Kay® eStart* include access to certain resources that are not provided by Mary Kay; rather, they are provided by third-party providers. You agree to comply with all applicable third-party provider terms and fees including, but not limited to, providing your Social Security number or Taxpayer Identification Number, when necessary, and paying a \$1 account setup fee with a valid credit card or debit card to verify your account and identity. Depending on the identity verification information provided, the third-party provider may request additional information to substantiate your identity; however, providing any verification information is not a guarantee the third-party will grant you access. Those terms may be supplied to you within the *Mary Kay® Starter Kit* and *Mary Kay® eStart* service or directly by the third-party provider. If you are unwilling or unable to comply with third-party providers' terms, conditions and fees, Mary Kay is relieved from guaranteeing access to such third-party services. Third-party terms, conditions, fees and obligations are not considered when Mary Kay calculates its obligations under the Company's 90% Repurchase Policy.

***Mary Kay®* products contained in the *Mary Kay® Starter Kit* and New Beauty Consultant Sample Pack are not intended to be purchased from the Company for resale and are for demonstration purposes only. All terms, conditions, rights and/or restrictions set forth in the Independent Beauty Consultant Agreement with Mary Kay Inc., including the Company's 90% Repurchase Policy, apply.

important dates

Mar 13 - Daylight Savings Time
Mar 15 - Quarter 3 Star Consultant Ends
Mar 16 - Quarter 4 Star Consultant Begins
Mar 16 - Summer PCP Enrollment Begins
Mar 18 - Week One of CAREER CONF.
Mar 25 - Week Two of CAREER CONF.
Mar 30 - Last day to place telephone orders
Mar 31 - Last day to place on-line orders
Apr 17 - Last day to enroll Summer PCP
Apr 28 - Last day to place telephone orders
Apr 30 - Last day to place on-line orders

The Soaring Sensations Unit



Sonja Bennett-Bellamy

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803-347-1922
www.sonjabennettbellamy.com



POWER UP YOUR

Parties!



When you order \$600+ whsl in
March, you will receive these beautiful
EARRINGS
from the *Powered by Pink* Collection.

POWER UP YOUR

enthusiasm!



Earn the Spring Consistency Challenge
BRACELET
when you achieve the *Powered by
Pink* Challenge each month,
January through June 2022.